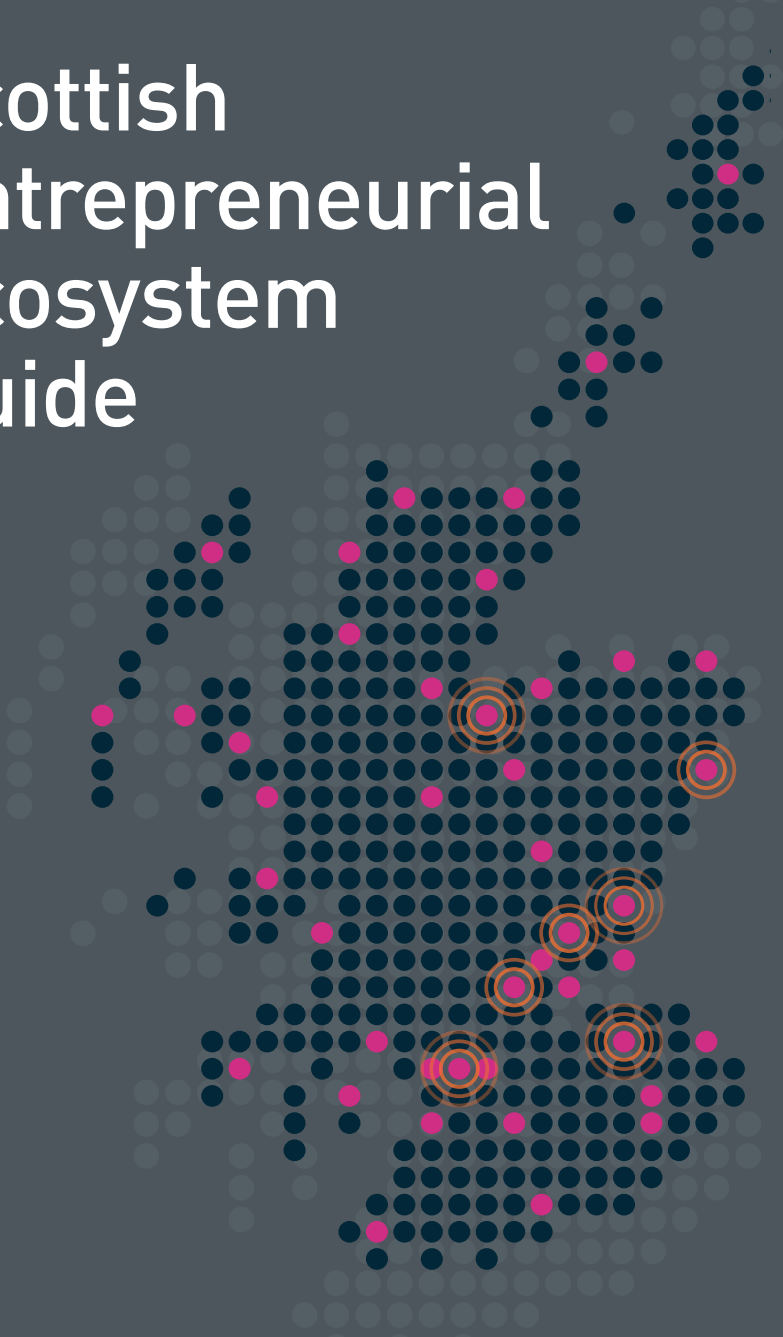


Scottish Entrepreneurial Ecosystem Guide



Scotland. A world class entrepreneurial hub.

5.295 million people in and around 7 dynamic cities surrounded by 10,250 miles of coastline and 790 offshore islands. Welcome to Scotland.

A breath taking place that is home of one of the most ambitious entrepreneurial ecosystems on the planet.

Scotland has an ambition of building a world-leading entrepreneurial nation, a place where sustainable growth and innovation deliver benefits to all of society. Scotland has a fantastically supportive ecosystem in which public, private and third sector organisations are united around this shared vision and collaborate to provide spin outs, start ups and scale ups with world class support.

Scotland supports both home grown talent and international talent attracted here by the opportunities and quality of life in this beautiful country and well connected ecosystem. We stimulate a culture of innovation and a growth mindset amongst the diverse mix of entrepreneurs in Scotland to be the best that they can be.

There are increasing numbers of **Incubators**, **Accelerators** and **Co-working Spaces** across the country which provide dynamic and inspiring environments for entrepreneurs to spark ideas, find co-founders and talented team members.

There is a network of eight **Innovation Centres** across Scotland that have been designed by industry for industry-led collaborations. The Innovation Centres blend academic creativity and invention with industrial insights and each centre offers specialist knowledge in a particular sector to help companies address specific market and sub-sector opportunities.

There is a range of **Entrepreneurial Support Organisations** supporting entrepreneurs from Shetland to The Borders that offer advice, competitions, funding, mentors and much more to help make your entrepreneurial vision a reality.

There are a number of **Entrepreneurial Networking Organisations** that offer a lively calendar of events, conferences and programmes throughout the year to spark inspiration, new learning and connections.

Scotland is co-creating a movement to gather the people who can help us accelerate system change towards a virtuous economy that delivers improved economic, environmental and social value.

This guide is a snapshot of some of the organisations you will find here, and will be updated regularly as the ecosystem continues to grow and Scotland is ever evolving. There is also UK wide and sector specific support available.

Scotland is now.

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CodeBase, Edinburgh

INCUBATORS

An Incubator is a physical or virtual space that provides entrepreneurial training, mentoring and business support.

Admission to an incubator is usually selective and on a rolling basis.

Business Incubators typically support start-up or early stage companies by accelerating growth and success through an array of business support resources and services, including office space and technical facilities.

A company's stay within an incubator is normally fee based but with open-ended duration.

Companies typically spend an average of two years in a business incubator being offered peer support, advice and expertise in developing business and marketing plans and often early financial support before moving on to an accelerator or to their own company premises.

- ABVenture Zone at the University of Aberdeen
- Alba Innovation Centre
- BioCity
- CodeBase
- Digital Incubator at RGU
- Dundee University Incubator
- Edinburgh BioQuarter
- Edinburgh Innovations
- Edinburgh Research and Innovation
- Good Ideas Academy at The Melting Pot
- Heriot Watt Business Enterprise Zone Incubator
- Higgs Centre for Innovation
- Roslin Innovation Centre
- Seed Haus
- The Sport Hive
- Strathclyde University Incubator
- UHatch at GCU

ABVenture Zone at the University of Aberdeen

The ABVenture Zone at the University of Aberdeen supports growing businesses and encourages entrepreneurs to develop new products and services. It is an inspiring place for entrepreneurs to plan and implement business ideas, and to connect and collaborate.

An incubation space for new start-up and spin-out companies is hosted at ABVenture Zone offering collaborative working space with state-of-the-art equipment.

This incubator is part of the Accelerate Aberdeen programme, funded through Aberdeen City Council under the UK Department of Culture, Media and Sport Superconnected Cities initiative.

 MacRobert Building, University of Aberdeen, King Street, Aberdeen AB24 3FX

 01224 272 123

 www.abventurezone.com

 @ABVentureZone

ABVenture
zone


BioCity

BioCity is a home to the curious, to the radicals and to the pioneers going toe-to-toe with the healthcare challenges that affect us all, globally.

An ambitious business incubator, BioCity Glasgow supports the growth of life-science start-ups in Scotland. The BioCity Accelerator programme gives an initial leg-up to the next generation of entrepreneurs. Hosted at all BioCity business locations, participants come with the SPARK of an idea, DEVELOP those ideas into robust models and LAUNCH new businesses.

With a genuine understanding of the realities of starting a new business, the BioCity team creates the right environment for start-ups with ambition. As well as flexible lab and office space, BioCity offers hot-desking, network membership, accelerator support and access to finance.

 BioCity Glasgow, Bo'Ness Road, Newhouse, ML1 5UH

 0333 323 1843


 www.biocity.co.uk

 @biocity

BIOCITY

CodeBase

CodeBase is the UK's largest start-up incubator, now with locations in Edinburgh and Stirling. CodeBase brings together ambitious entrepreneurs, world-class technological talent and top investors in a creative, collaborative environment designed for the new digital economy. With a focus on developing a vibrant, open community of experts in a diverse range of fields, CodeBase offers hands-on mentorship, networking and world-class business support. CodeBase Edinburgh is home to more than 100 of the country's best technology companies, with 660 people working under one dynamic roof and \$600 million investment raised by companies and alumni. CodeBase Stirling hosts 12 companies and over 80 people with similarly high ambition. The team champions businesses tackling big challenges with technology, has now partnered with Barclay's Eagle Labs and works tirelessly to develop a more diverse and competitive European digital industry.

 38 Castle Terrace, Edinburgh, EH3 9DZ
8-10 Corn Exchange Road, Stirling, FK8 2HU

 0131 560 2003 or 01786 234 692

 www.thisiscodebase.com

 @CodebaseTech

CODEBASE

Edinburgh BioQuarter

Edinburgh BioQuarter is a leading health and science campus which specialises in regenerative medicine, healthcare data and informatics and translational medicine.

The campus brings together young, growing, and established life sciences companies in its bio-incubator, the esteemed Royal Infirmary of Edinburgh run by NHS Lothian, the world-renowned University of Edinburgh's medical teaching school and many of its award-winning health and bioinformatics research institutes.

Its four public sector partners take a campus-wide approach, ensuring that the 7,000 people who work there have opportunities to collaborate and innovate, ultimately leading to improved patient care and revolutionary treatments.

 Edinburgh BioQuarter, Little France Road, Edinburgh, EH16 4UX

 0131 651 7898

 www.edinburghbioquarter.com

 @EdinburghBQ

edinburgh
bioQuarter

Edinburgh Innovations, the University of Edinburgh

Edinburgh Innovations is the University of Edinburgh's innovation management service.

By promoting the University's research, technology and facilities and using the expertise based at the University to manage and develop industry partnerships, the Edinburgh Innovations team and its partners explore opportunities, build ideas and deliver results.

Edinburgh Innovations' Enterprise Development team provides a free service to support staff and student entrepreneurs via individual expert advice, funding and mentoring and through a programme of events and enterprise workshops.




-  1-7 Roxburgh Street, Edinburgh, EH8 9TA
-  0131 650 9090
-  www.edinburgh.innovations@ed.ac.uk
www.launch.ed.ac.uk
-  @EdinInnovations and @launch_ed



Seed Haus

Seed Haus is a community of entrepreneurs and investors who collaborate with the very best and most ambitious tech founders.

Twice a year, Seed Haus invests £18,000 in five start-ups and takes each business through a six month intensive accelerator programme in Edinburgh where they have a chance to work with investors, mentors, and entrepreneurs-in-residence. After the accelerator programme, each start-up is then part of the Seed Haus network for life.

-  Admiral House, Edinburgh, EH6 6SE
-  www.thisisseedhaus.com
-  @thisisseedhaus







Higgs Centre for Innovation

The Higgs Centre for Innovation is a new business-focused facility specifically for supporting start-ups and SMEs working in satellite, space and data-intensive sectors.

Run by the Science & Technology Facilities Council (STFC), The Higgs Centre has been set up in partnership with the University of Edinburgh, the European Space Agency (ESA), UK Space Agency, CERN and the University of Edinburgh. The Centre facilities have been specially designed for collaborative use by industry, academia and research institutions.

The Higgs Centre Incubator can accommodate up to 12 start-ups at any one time, with companies having the option to stay for up to two years.

-  Royal Observatory Edinburgh, Blackford Hill, Edinburgh EH9 3HJ
-  0131 668 8100
-  www.roe.ac.uk/higgscentre
-  @RoyalObs







Strathclyde University Incubator (SUI) Ltd

The Strathclyde University Incubator aims to help young businesses flourish by offering expert advice and help.

The Incubator seeks to create a supportive structure for new companies to lean on, accelerate the growth of new companies, encourage technology transfer from education to enterprise and to create opportunities for commercial investors.

Early stage, technology-led businesses are able to engage with the University's Enterprise Hub for market research and business planning assistance before moving into the SUI to develop expertise in areas including marketing, finance, product development, IP, sales and governance. While in the SUI, entrepreneurs are expected to establish a good business base, cash flow and market traction, with the continued support from the Incubator.

-  50 Richmond Street, Glasgow, G1 1XP
-  0141 552 7287
-  www.suilimited.com
-  @Gill_MacAulay





Elevator Accelerator, Aberdeen
Photo credit: Renzo Mazzolini

ACCELERATORS

An Accelerator is an entity that provides entrepreneurial training, mentoring and business support through a time bound, cohort based learning programme with an emphasis on rapid growth and successful seed funding.

Accelerators can be physical spaces or virtual.

Selection onto accelerator programmes are often highly competitive.

A business accelerator programme will be of fixed duration and typically lasts between 3-6 months.

Accelerator programmes can offer use of office space, initial investment, training, network access and experienced mentors and often exposure and introductions to angel investor networks or potential funders.

Typically, fees (if there are any) are growth based with payment via equity but this varies between individual accelerator programmes.

- Acorn Enterprise
- CivTech
- Climate-KIC at ECCI
- DEVELOP Accelerator Programme
- Elevator Aberdeen Accelerator
- Elevator Dundee Accelerator
- Elevator Perth Creative Accelerator
- Firstport LaunchMe
- Innovation Centres Scotland Startup Accelerator Programme
- MediCity Glasgow
- Northern Innovation Hub
- Pathfinder Accelerator
- Royal Bank of Scotland FinTech Hub
- Rising Star Programme
- Royal Bank Entrepreneur Accelerator
- Smart Accelerator at ECCI
- TechX at The Oil and Gas Technology Centre
- Up Accelerator
- West Coast Accelerator
- 30 Under 30 Accelerator

CivTech®

CivTech® harnesses new technologies to drive innovation in the public sector. It brings together private sector innovation, public sector organisations and citizens to develop more efficient and effective products and services, which will translate to new, better, faster and easier experiences for everyone.

Run out of the Scottish Government's Digital Directorate, it provides an unprecedented route for entrepreneurs, start-ups, SMEs and other businesses to develop the benefits of digital transformation in the public sector. And crucially, it creates a swift, secure and practical pathway for those businesses to potentially win public sector contracts.



CivTech®, CodeBase, 38 Castle Terrace, Edinburgh, EH3 9DR

07468 351 526

<https://civtech.atlassian.net/wiki>

@CivTechScotland

Elevator

Elevator supports the leaders of today and tomorrow by encouraging entrepreneurship, business start-up, growth and acceleration.

With locations in Aberdeen, Dundee and Perth, Elevator provides business owners with a wealth of advice, support, mentoring and free events to expand their skills and network.

For educators who want to inspire and motivate students, Team Elevator works within schools, colleges and universities to teach entrepreneurship, leadership and communication skills.

Elevator also offers Business Centres in 21 locations across Scotland for those looking for a home for their business, whether it be a co-working space, a professional meeting room or fully serviced office space.



Elevator HQ, Upstairs at The Hub, Aberdeen Energy Park, Exploration Drive, Bridge of Don, Aberdeen, AB23 8GX

01224 289 725

www.elevatoruk.com

@elevatoruk



MediCity Glasgow

MediCity Glasgow is a home to the curious, to the radicals and to the pioneers going toe-to-toe with the healthcare challenges that affect us all, globally. Part of BioCity group, over £1m has been invested into MediCity Glasgow to make it Scotland's dedicated medtech incubator which sits on the same campus as the established BioCity; immediately off the M8. The space is designed to provide a supportive and exciting environment for companies to commercialise opportunities in Medtech, Digital Health, Healthcare and Wellness. The building is nestled in amongst landscaped gardens surrounded by mature trees and companies based here enjoy a break from work in 'Nowhere', a stylish coffee house co-working space.

As well as flexible lab and office spaces, MediCity host regular networking events with industry leaders, accelerator bootcamps and industry events.



MediCity Glasgow, Bo' Ness Road, Newhouse, ML1 5UH

01698 622 837

www.biocity.co.uk/locations/medicity-glasgow

@biocity

Northern Innovation Hub

Highlands and Islands Enterprise has developed the Northern Innovation Hub to help SMEs in the Highland Council area to improve their businesses through innovation. The programme delivers innovative projects in four sectors - Life Sciences, Tourism, Food & Drink and Creative Industries. An additional strand focused on Young People and Technology provides support to businesses in all sectors. From one-day workshops to intensive support lasting up to a year, there are a range of fantastic opportunities in the Northern Innovation Hub programme that have been designed around the needs and aspirations of local businesses. Projects will take place across the Highland Council area and digital delivery will be used to enable participation and reduce time and travel commitments. It is open to all SME's in the Highland Council area, including social enterprises. The projects will initially run for between 5-7 years, with the first projects commencing early in 2018 and others becoming available throughout the year. The programme receives financial support from the European Regional Development Fund (ERDF).



01463 245 245





www.hie.co.uk/nih

@HIEdigital



Pathfinder Accelerator

Nurturing new growth in the Life Sciences and Technology sectors, the Pathfinder Accelerator is a virtual accelerator programme based in the Highlands and Islands. It is aimed at existing life science or technology start ups or businesses looking to grow and those with an exciting science or technology idea they would like to explore. Pathfinder provides an exciting and challenging environment, comprising a 12-week intensive programme that tests your ideas using proven Lean Start Up techniques. During a further 3 months of coaching and mentoring support the Pathfinder will help you make valuable connections and give you access to information on potential sources of funding for future growth of your business. Ultimately, the Pathfinder Accelerator offers a fast-track alternative to traditional routes, enabling you to build a company or launch a new product with substantially less money, and in a shorter amount of time. Pathfinder is part of the Northern Innovation Hub and the Inverness and Highland City-Region Deal and financial support from the European Regional Development Fund (ERDF).

-  An Lochran, 10 Inverness Campus, Inverness, IV2 5NA
-  01463 245 245
-  www.hie.co.uk/pathfinder
-  @HILifeSciences



TechX at the Oil & Gas Technology Centre

TechX technology accelerator and incubator stimulates and drives new technology business anchored in the north east of Scotland.

Over the next decade, the company aims to invest in 100 start-ups and 500 scale-up tech companies, offering unparalleled funding of up to £100k for each start-up and £500k for each SME as well as mentoring, co-working, access to facilities and opportunities to field test through the Centre's network.

Supporting the UK's oil and gas sector, TechX seeks new technology and companies to unlock the full potential of the UK industry and bring a new supply chain to the north east of Scotland.

-  20 Queens Road, Aberdeen, AB15 4ZT
-  01224 063 200
-  <https://theogtc.com/techX>
-  @theogtc






Royal Bank of Scotland Fintech Hub

Scotland's first specialist fintech hub provides free space and expertise within the Entrepreneurial Hub at Royal Bank of Scotland HQ for innovative fintech entrepreneurs and start-ups.

As Scotland's fintech capabilities continue to grow, the hub will bring together industry leaders and networks and marry them with Entrepreneurial Spark's tried and tested approach to build, grow and scale businesses – helping create the ideal conditions for fintech in Scotland to thrive.

Entrepreneurs can tap in to Entrepreneurial Spark's enablement programmes aimed at building the individual behind the business, as well as Royal Bank of Scotland tech expertise and networks.

-  Entrepreneurial Spark, Gogarburn, 175 Glasgow Road, Edinburgh EH12 1HQ
-  0131 626 3263
-  www.rbs.com



30 Under 30 Accelerator

The 30 Under 30 accelerator programme will provide long-term support to young entrepreneurs, to help them establish and grow successful businesses in the Highland Council area.

It will provide mentoring, specialist advice and access to a wide range of industry expertise to help start-ups with high growth potential to overcome the risks and challenges they face in the early stages of their business.

Participating entrepreneurs could already be involved with a start-up enterprise or be looking to create spin-outs or start-ups from academia or other institutions by commercialising a product or project. 30 Under 30 is part of the Northern Innovation Hub and the Inverness and Highland City-Region Deal. The programme also receives financial support from the European Regional Development Fund (ERDF).

-  An Lochran, 10 Inverness Campus, Inverness, IV2 5NA
-  01463 245 245
-  www.hie.co.uk/nih
-  @HIEScotland





Tontine Building, Glasgow

CO-WORKING SPACES

A Co-working Space is a physical workspace that provides basic office services and highly flexible terms at a cost or on a membership basis.

Co-working is a style of work that involves people who are self-employed or working for different employers, sharing a working environment to share resources, equipment, ideas and knowledge and bring social and peer networking benefits.

Co-working spaces are sometimes reserved for individuals and young, growing companies to provide a social gathering of people who are working independently, but who share similar values, culture and ambition.

There is normally no time limit for a company's stay within a co-working space where they can remain resident and access services.

- Barclays Eagle Labs
- The Biscuit Factory
- Collabor8te
- Clockwise Offices
- Creative Exchange Perth
- The Distillery
- Enterprise Hub Fife
- Famous Grouse Ideas Centre (FGIC)
- Foxglove Offices
- Glasgow Collective
- Impact Hub Inverness
- Liberty Hubspace
- The Loft
- The Melting Pot
- Ninja Unicorn
- RookieOven
- Scotland House (London)
- Shoal
- Strathclyde Enterprise Hub
- Techcube
- ThinkTank Glasgow
- Tontine High Tech Acceleration & Growth Space
- Wasps Studios

Clockwise Offices Ltd

Clockwise offers growing businesses flexible memberships for fully serviced spaces, which include contemporary private offices, shared workspaces, hot desks and meeting rooms in city centre locations.

The flexibility that comes with a Clockwise space removes the stress of leases and each space has the ability to be tailored to each individual business' needs. Whichever way you work, there's a Clockwise space that allows you to work your way.

-  Savoy Tower, 77 Renfrew Street, Glasgow G2 3BZ
-  0141 406 1811
-  www.workclockwise.co.uk
-  @workclockwise



Enterprise Hub Fife

Enterprise Hub Fife is designed to provide enterprising individuals, start-ups with growth aspirations and growing businesses access to a unique facility which encourages collaboration, networking and business growth.

This flexible workspace offers modern, professional and affordable offices, together with state of the art events space, easily accessible co-working areas and private meeting rooms.

-  Enterprise Hub Fife, First Floor, 1 Falkland Gate, Glenrothes, Fife, KY7 5NS
-  0800 254 5200
-  www.enterprisehubfife.co.uk
-  @hub_fife

The Distillery

The Distillery is a dedicated co-working space for freelancers, start-ups and creatives who need a flexible and professional workspace.





It houses a thriving network of artists, designers, photographers, cultural producers, software developers and other potential collaborators.

Membership to the space is all-inclusive and runs on a rolling monthly basis, allowing companies to turn up, switch on and start working.

-  2 Dawson Road, Glasgow, G4 9SS
-  0141 345 2140
-  www.thewhiskybond.co.uk/the-distillery
-  @WhiskyBond

Impact Hub Inverness

Scotland's first Impact Hub is part of a global network of people taking action towards a single purpose: Impact. From Amsterdam to Bergen, Singapore to Los Angeles, Impact Hub has evolved into a rapidly expanding, diverse global network of over 15,000+ members in 40+ locations. There are 100 Impact Hubs across the world, each with innovative programmes, events, and cutting-edge content. Globally connected, locally rooted. Impact Hub Inverness is space for entrepreneurs to collaborate, share resources, attend events, and find new answers to old problems. A flexible working space, Impact Hub Inverness has been established to bring together lone workers, to combat social isolation and to encourage social entrepreneurship. A space to work and to connect with like minded individuals and organisations. Rent a desk for an hour, a day, a week, a month. Book a meeting room. Join us for coffee or a networking event. Become a member and share the benefits of becoming part of a team.

-  67a Castle Street, Inverness, IV2 3DU
-  01463 715 533
-  <http://inverness.impacthub.net>
-  @impacthubINV



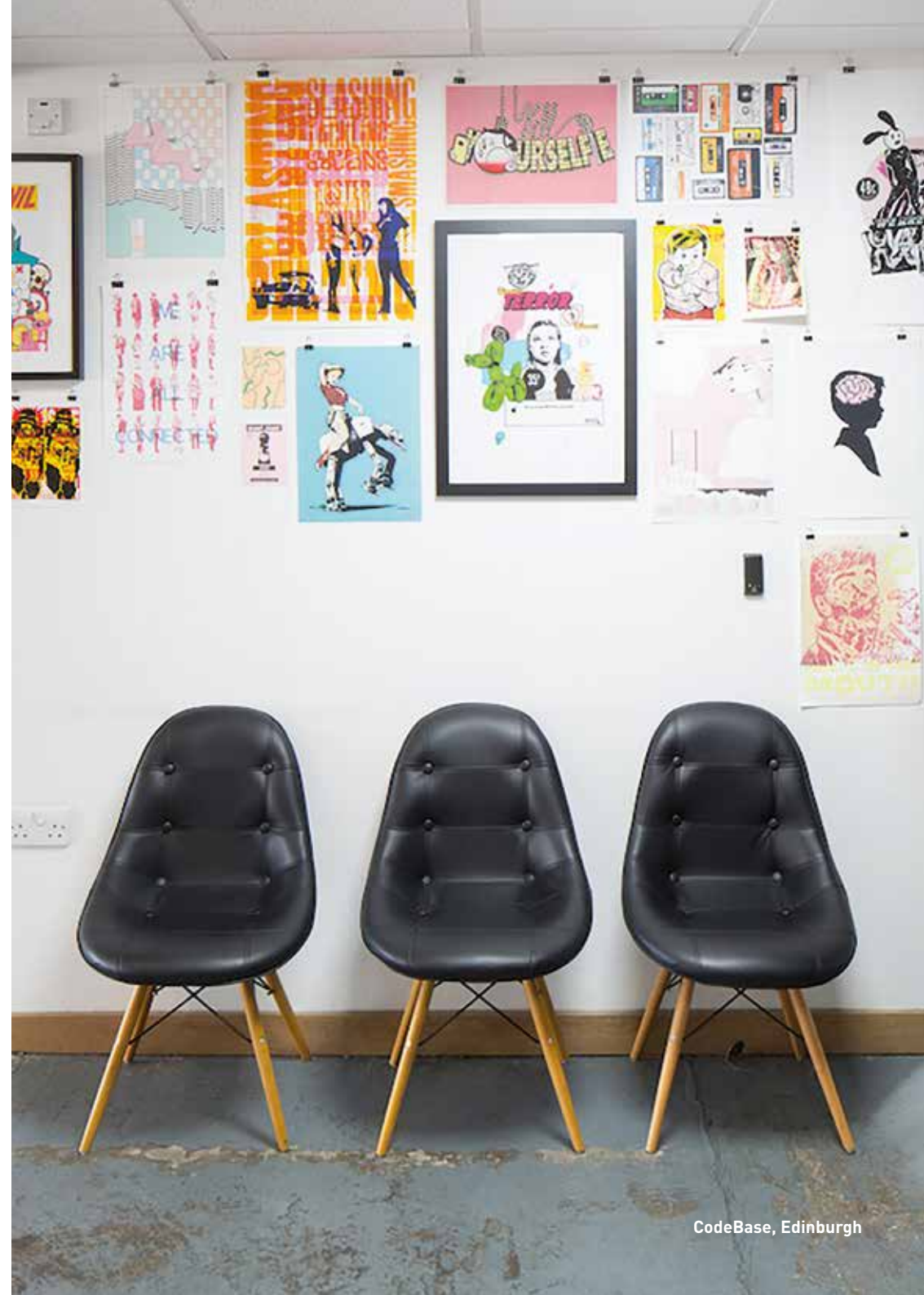
The Melting Pot

The Melting Pot is Scotland's Centre for Social Innovation where people can work, meet, learn and share.

Its central Edinburgh studio pioneers quality co-working as well as offering a vibrant programme of community building events, business incubation and acceleration, low cost event space for hire and virtual office services.

As a co-working space, an incubator and an accelerator for those working in social innovation, The Melting Pot provides support and resources to help foster resilient, enterprising communities with a focus on social change-makers, place-makers and their supporters and investors.

- 🏠 5 Rose Street, Edinburgh, EH12 2PR
- ☎ 0131 243 2626
- 🌐 www.themeltingpotedinburgh.org.uk
- 🐦 @TheMeltingPotEd



RookieOven

RookieOven is a home for the Glasgow tech community and focuses on helping more tech start-ups emerge from the city.

With a firm belief that Scotland has the potential to produce world-class technology companies, Rookie Oven wants to create a more cohesive start-up community to help Scottish companies prosper.

A founder-led, grassroots organisation, RookieOven runs a blog, meet-ups and co-working space in Glasgow to foster a culture of collaboration and co-operation for tech start-ups.

- 🏠 Fairfield Shipyard Offices, 1046-1048 Govan Road, Glasgow, G51 4XS
- 🌐 www.rookieoven.com
- 🐦 @RookieOven

RookieOven



The Data Lab, Edinburgh

INNOVATION CENTRES

Innovation Centres are collaborations between Scotland's universities and industry, addressing industry defined challenges in areas of transformational opportunity.

There are eight Innovation Centres across Scotland which deliver exemplar projects and offer specialist knowledge and support to businesses.

Blending academic creativity and invention with industrial insights of markets and customers, the Centres are designed by industry for industry-led collaboration and whilst supported by the enterprise agencies of Scotland, they are very much guided by industry.

Each centre has the specialist knowledge to support businesses to understand the underlying science and to design and develop the technology they require to deliver new products, processes and services to their customers.

Creativity of design, engineering and technology are combined to achieve results which bring tangible benefits and they can provide help at any point from raw idea through to market entry.

Further information can be found at www.innovationcentres.scot.

- Construction Scotland Innovation Centre (CSIC)
- The Data Lab
- Digital Health & Care Institute (DHI)
- Industrial Biotech Innovation Centre (IBiolC)
- Innovation Centre for Sensor and Imaging Systems (CENSIS)
- Oil & Gas Innovation Centre (OGIC)
- Scottish Aquaculture Innovation Centre (SAIC)
- Stratified Medicine Scotland Innovation Centre (SMSIC)

Construction Scotland Innovation Centre (CSIC)

Since launching in October 2014, the industry-led Construction Scotland Innovation Centre (CSIC) team has been linking together businesses, university experts and public sector providers, including Scottish Enterprise and Scottish Development International, to deliver transformational change in construction.

Supported by Scottish Funding Council, Scottish Enterprise, Highlands & Islands Enterprise and 13 Scottish university partners, CSIC provides businesses with a 'one-stop shop' for accessing a team of experts and public support.



CSIC, Unit 3B, 3 Watt Place, Hamilton International Technology Park, G72 0AG



0141 212 5250



www.cs-ic.org



@CScotIC



The Oil & Gas Innovation Centre (OGIC)

Backed by the Scottish Government, OGIC brings top quality research and development expertise to the oil and gas industry's innovation challenges, enabling a rapid route to problem solving and the acceleration of new technology development.

OGIC connects oil and gas companies to world-class research expertise within 14 of Scotland's universities.

Companies with innovation and technology challenges can approach OGIC for help to develop completely new technologies, improve existing equipment and services or to adapt proven innovations from other industries.

To qualify for funding, OGIC projects must be innovative, must involve university input and must be of benefit to the oil and gas industry.



Davidson House, Campus One, Balgownie Road, Bridge of Don, Aberdeen, AB22 8GT



01224 444 000



www.ogic.co.uk



@OGICinnov8



The Data Lab

The Data Lab facilitates and enables industry, public sector and academia to innovate and develop new data science capabilities in a collaborative environment. It provides resources and funding to kick-start projects, deliver skills through education programmes, and help to develop the local ecosystem by building a cohesive data science community. Its core mission is to generate significant economic, social and scientific value from data for Scotland.

With a Scotland-wide presence and hubs in Aberdeen, Edinburgh and Glasgow, it is in close proximity to leading industry and university institutions with world-class research in informatics and computer science. Hubs are focused on building relationships locally and delivering a range of activities spanning Collaborative Innovation, Skills & Talent and Community Building.



The Data Lab, University of Edinburgh, 15 South College Street, Edinburgh, EH8 9AA



0131 651 4905



www.thedatalab.com



@DataLabScotland





HIE An Lochran, Inverness
Photo credit: Tim Winterburn/HIE

ENTREPRENEURIAL SUPPORT ORGANISATIONS

Entrepreneurial Support Organisations are organisations with the core purpose of providing advice, funding, connections, training and development opportunities for individual entrepreneurs and companies. These organisations can either be publicly funded or private organisations but both provide opportunities for like-minded ambitious individuals to share information and tools for enhancing their skills and capability to grow their businesses and the economy.

- Adopt An Intern
- Bridge2Business
- Bright Red Triangle
- Business Gateway
- Centre of Entrepreneurship, Uni of Dundee
- Challenges Worldwide
- Converge Challenge
- CREATE
- Cultural Enterprise Office
- Edinburgh Centre for Carbon Innovation
- Enterprise Europe Network
- Entrepreneurial Spark
- EY Foundation
- Firstport
- FutureX
- GrowBiz
- Highlands and Islands Enterprise
- Hunter Centre for Entrepreneurship
- Informatics Ventures
- Innovate UK
- Institute of Directors
- Interface
- MAKLab
- Mountain Bike Centre of Scotland
- Prince's Trust Scotland
- Product Forge
- The Royal Society of Edinburgh
- Scotland Food & Drink
- ScotlandIS
- Scottish Association for Marine Science
- Scottish Development International
- Scottish EDGE
- Scottish Enterprise
- Scottish Institute for Enterprise
- Scottish Manufacturing Advisory Service
- Social Enterprise Scotland
- Sporting Chance Initiative
- Strathclyde Entrepreneurial Network
- TalentScotland
- UKTI
- Wave Energy Scotland
- Womens Enterprise Scotland
- Young Enterprise Scotland





Adopt an Intern Ltd

Adopt an Intern is an award-winning not-for-profit which supports the private, public and third sector to access graduate talent of all ages, skillsets and backgrounds, including those returning to education.

All opportunities offered through Adopt an Intern are paid, and companies choosing to market vacancies through the service save on recruitment costs.

With a highly respected name, the Adopt an Intern team offers support to both employers and graduates throughout placements and permanent employment, and any surplus is used to support disadvantaged people struggling to enter the workforce.

Adopt an Intern has built its reputation by providing support and access to a diverse range of graduates for start-up businesses, micro-businesses and scale-ups.





-  c/o Digby Brown, 160, Causewayside, Edinburgh, EH9 2AH
-  0131 447 1355
-  www.aai-talent.co.uk
-  @adoptanintern



Business Gateway

Business Gateway is Scotland's national business advice service. As well as offering free advice and support for anyone starting a new business in Scotland, we provide assistance to thousands of existing companies, including many businesses that have the ambition and potential to grow. Our comprehensive service offers advice for every stage of the business cycle and to every SME in Scotland. We also recognise the many and varied geographical challenges they all face and, through our network of 57 offices we provide resources and knowledge that respond to that demand.

Along with our local office and business adviser network, Business Gateway's extensive service includes comprehensive online guides through www.bgateway.com, the Business Information Enquiry Service, and free local workshops and events that provide training and skills development. In addition, DigitalBoost is a free and comprehensive digital programme offering up to 21hrs of 1:1 advice, online resources, a 5 min digital healthcheck and local workshops.

-  Find your nearest office at www.bgateway.com/local-offices
-  0300 013 4753
-  www.bgateway.com
-  @bgateway



Bridge2Business

Bridge2Business is an interactive and engaging programme to inspire, connect and support college students into business.

The Bridge2Business programme offers college students who have an interest in setting up their own business now or in the future or those who are looking to take enterprise skills to their workplace the chance to engage with entrepreneurial role models.

Alongside the opportunity to meet and engage with role models, the programme helps connect college students with the great networks that exist in Scotland to support much needed start-up businesses.

-  Rouken Glen Centre, Rouken Glen Park, Thornliebank, Glasgow, G46 7UG
-  0141 406 7722
-  www.bridge2business.org.uk
-  @bridge2business



Centre of Entrepreneurship, University of Dundee

The Centre of Entrepreneurship at the University of Dundee aims to improve the self-reliance and employability of students, staff and recent graduates through the development of business enterprise skills as well as supporting start-ups. Although focused on students, staff and alumni, many of the Centre's services are open to all.

The team provides expert support and advice to help entrepreneurs and start-ups test their ideas and, via a partnership with business accelerator Elevator, helps fast track businesses to success while supporting companies in the first stages of their entrepreneurial journey.

-  Centre of Entrepreneurship, University of Dundee, Unit A, 75 Old Hawkhill, Dundee, DD1 5EN
-  01382 386 568
-  www.dundee.ac.uk/entrepreneurship
-  @UoDEnterprise







Converge Challenge

Converge Challenge is the leading company creation programme for staff, students, and graduates of all Scottish Universities and Research Institutes.

By providing high quality training, hands-on mentoring and practical support, including cash prizes, Converge Challenge helps to refine and accelerate the pipeline of spin-outs and start-ups by developing fledgling businesses into investor ready companies.

The long-term goal of Converge Challenge is to create sustainable profitable companies and help Scotland grow as a Can Do competitive economy by giving students and staff commercial skills to bring new products and services to market.

-  Research & Enterprise Services, Scott Russell Building, Gait 3, Heriot-Watt University, Edinburgh, EH14 4AS
-  0131 451 3703
-  www.convergechallenge.com
-  @ConvergeC







EY Foundation

The EY Foundation is an independent registered charity, supporting young people facing barriers to employment and further education.

The Foundation also offers social enterprises support for sustainable scale-ups that generate employment for young people.

Young social entrepreneurs and enterprises are supported through the Foundation's flagship Accelerate Programme, benefitting from the expertise of the wider EY network to encourage both personal and commercial growth. This is delivered free of charge through coaching, workshops, webinars and networks.

The Accelerate programme is offered to people aged 18-30 or those with a focus on providing opportunities for young people.





-  G1 Building, 5 George Square, Glasgow, G2 1DY
-  0141 226 7493
-  www.eyfoundation.com
-  @EYFoundation



Edinburgh Centre for Carbon Innovation (ECCI)

ECCI brings together people from business, research, communities and governments to turn good low carbon ideas into reality. With an award-winning hub in Edinburgh and a new base in Hong Kong and Shanghai, ECCI supports a thriving community of low carbon enterprises and provides policy insight and evidence to inform government decisions.

ECCI is the official partner in Scotland of the EU Climate-KIC Partnership – the world's biggest climate entrepreneurship programme, delivering a three-stage, 18 month Climate-KIC Accelerator process to give low carbon start-ups the knowledge, tools and coaching they need to grow into great businesses. The team also runs the world's largest green ideas competition – Climate Launchpad for Scotland, the green idea incubation programme – Greenhouse and will host the global final of Climate LaunchPad in November 2018.

-  ECCI, High School Yards, Infirmary Street, Edinburgh, EH1 1LZ
-  0131 650 5326
-  www.edinburghcentre.org
-  @EdCentreCC





Firstport

Funded by The Big Lottery Fund, Scottish Government, Resilient Scotland and Highlands & Islands Enterprise, Firstport is Scotland's development agency for start-up social entrepreneurs and social enterprises.

The team provides a full package of support to help turn ideas into viable social businesses, including seed funding, free business support and practical resources.

The Firstport team manages the Scottish Government's Social Entrepreneurs Fund which provides grants for people looking to test out an idea and is the start-up delivery partner for the Just Enterprise consortium, providing free specialist business support.

The Firstport team also runs a number of place-based programmes and LaunchMe – Scotland's only social enterprise accelerator.

-  Glenorchy House, 20 Union Street, Edinburgh, EH1 3LR
-  0131 558 2724
-  www.firstport.org.uk
-  @Firstport






FutureX

FutureX's aim is to connect Scotland's entrepreneurial ecosystem to make purpose driven entrepreneurship the principle force behind the transformation of the global economy.

With a focus on start-ups and scale-up companies, FutureX supports the creation and development of entrepreneurial ecosystems by working with governments, corporates and entrepreneurs to prove you can build a better world through business.

The team runs major international business and entrepreneur events, such as the Startup Summit and Impact Summit, as well as international leadership and development programmes across Europe, the US and Asia.

FutureX is also the driving force behind the Metta Network – a community of 500 purpose led entrepreneurs across the globe.

-  40 Constitution Street, Edinburgh, EH6 6RS
-  www.futurexinnovation.com
-  @FutureXGlobal



Highlands and Islands Enterprise

Highlands and Islands Enterprise (HIE) is the Scottish Government's economic and community development agency for the north and west of Scotland with a purpose to generate sustainable economic growth across the Highlands and Islands.

HIE is an ambitious organisation with a unique remit that integrates economic and community development, working across a diverse region which extends from Shetland to Argyll, and from the Outer Hebrides to Moray, covering over half of Scotland's land mass.

HIE supports businesses and social enterprises to shape and realise their growth aspirations. HIE also invests in building community capacity and confidence by empowering communities to acquire, manage and exploit community assets for community benefit and enables sustainable growth in the social economy through strong social enterprises. HIE's vision is for the Highlands and Islands of Scotland to be a highly successful and competitive region in which increasing numbers of people choose to live, work, study and invest.

-  An Lochran, 10 Inverness Campus, Inverness, IV2 5NA
-  01463 245 245
-  www.hie.co.uk
-  @HIEScotland



GrowBiz

GrowBiz provides enterprise support to self-employed people and small businesses across rural Perthshire, whether you are just starting up or looking for specific help with your existing business. All our services are free and confidential, and include:

- One-to-one sessions with experienced business advisors
- An award winning mentoring programme, where you are matched with a trained mentor or can train to become one
- Networking get-togethers where you can meet other self-employed people, including our popular monthly Women's Enterprise Network meetings
- Regular learning sessions covering practical subjects such as social media and book keeping

Please feel free to get in touch with our friendly team, or check out our upcoming events on our website, Facebook and Twitter.

-  9 Reform Street, Blairgowrie, PH10 6BD
-  07912 786 864
-  www.growbiz.co.uk
-  @GrowBizPerthshire







Hunter Centre for Entrepreneurship, University of Strathclyde

The Hunter Centre for Entrepreneurship (HCE) delivers an extensive portfolio of entrepreneurship and enterprise research, teaching and engagement activities.

The Centre's Growth Advantage Programme enables high growth entrepreneurs and businesses to accelerate ideas by accessing business insights, management skills and expertise.

The Centre is deeply embedded in local, regional and national networks that support the creativity, innovation and entrepreneurship needed for growth. The HCE is committed to encouraging collaboration and co-creation, influencing growth policy and drawing upon world-class research to deliver learning opportunities to the wider entrepreneurial ecosystem as well as students.

-  Strathclyde Business School, 199 Cathedral Street, Glasgow, G4 0GE
-  0141 548 3482
-  www.strath.ac.uk/business/huntercentreforentrepreneurship/
-  @StrathBusiness



Informatics Ventures

Informatics Ventures is Scotland's longest running and only entrepreneur support organisation dedicated to connecting Scottish high growth tech ventures with investors.

Informatics Ventures runs EIE – Scotland's technology investor showcase as well as iV Tuesday events – a popular networking series of talks, workshops, pitching and investor events for early stage start ups and entrepreneurs.

Founded in 2008 to connect, educate and support Scotland's technology entrepreneurs, Informatics Ventures helps Scottish tech companies become investor-ready and equipped to achieve their global potential.

To date, Informatics Ventures has connected companies to more than £400million of capital investment.

- 🏠 Wilkie Building, 22-23 Teviot Row, Edinburgh, EH8 9AG
- 📞 0131 650 9936
- 🌐 www.informatics-ventures.com
- 🐦 @Infventures



Interface

Based regionally throughout Scotland, Interface works with businesses of all sizes, in all sectors, matching them with Scotland's world-leading academic expertise to help them grow.

With connections into all Scottish universities, research institutes and colleges, Interface has an established and efficient process that saves time and money finding and accessing academic expertise, research, technologies, specialist facilities and funding.

The free and impartial service has helped hundreds of organisations to become more competitive, enabling them to increase their profits, maximise their export potential and ultimately become more sustainable.

- 🏠 20 Potterrow, Edinburgh, EH8 9BL
- 📞 0845 013 0536
- 🌐 www.interface-online.org.uk
- 🐦 @InterfaceOnline



Institute of Directors

The Institute of Directors (IoD) exists to help, support, advise and set standards for directors.

In Scotland the IoD operates from a base in Edinburgh and through a number of branches focusing on the Highlands & Islands, Tayside, Fife, Aberdeen, Edinburgh and Glasgow.

A small team of professional staff led by an Executive Director work with a team of volunteers to deliver a range of activities, events and development opportunities all across Scotland, including networking events, conferences and awards.

- 🏠 IOD Scotland, 10 Charlotte Square, Edinburgh, EH2 4DR
- 📞 0131 557 5488
- 🌐 www.iodscotland.com
- 🐦 @IoD_Scotland



Prince's Trust Scotland

The Prince's Trust is Scotland's leading youth charity for supporting unemployed or underemployed young people into self-employment. It's where ambitious entrepreneurs go to turn their big ideas into a business reality.

The Enterprise Programme, offered to 18-30-year-olds, promotes fair access to enterprise to those from challenging backgrounds and helps ensure young people have access to opportunities.

The team offers support across all business functions, from training and mentoring to funding and resources as well as access to business experts in everything from business planning and budgeting to marketing and sales. Entrepreneurs and businesses are supported from concept to launch, with post-launch business mentors accessible for up to two years.


- 🏠 The Prince's Trust Wolfson Centre, Cumberae House, 15 Carlton Court, Glasgow, G5 9JP
- 📞 0141 204 4409
- 🌐 www.princes-trust.org.uk
- 🐦 @PrincesTrustSco



The Royal Society of Edinburgh

The Royal Society of Edinburgh (RSE) is an educational charity, registered in Scotland, operating on a wholly independent and non-party-political basis. Established in 1783 and with over 1600 Fellows from a variety of disciplines, the RSE is Scotland's National Academy, and contributes to the social, cultural and economic wellbeing of Scotland through the advancement of learning and useful knowledge. In addition to various events, policy work and outreach programmes, the RSE has a number of award schemes, including the Enterprise Fellowship Scheme. Fellows can focus solely on refining their business ideas whilst receiving one year's salary, expert training and mentoring. The RSE Fellowship includes people from a wide range of disciplines including science and technology, arts, humanities, social science, business and public service.

 The Royal Society of Edinburgh, 22-26 George Street, Edinburgh, EH2 2PQ

 0131 240 5000

 www.rse.org.uk

 @news_RSE




Scottish EDGE

Scottish EDGE is the UK's largest business funding competition and is aimed at identifying Scotland's innovative, high growth potential entrepreneurial talent. Pitch training events are available before entrepreneurs pitch live for grant and loan funding plus a wider package of business growth support. Categories include Young EDGE, Wild Card EDGE and the original Scottish EDGE.

Alumni networking events take place throughout the year to support the community in delivering the EDGE Pledge to give back to other entrepreneurs.

Funded by the Royal Bank of Scotland, the Scottish Government and the Hunter Foundation, Scottish EDGE has awarded over £10 million to 293 businesses to date, generating £79.78 million in additional turnover and creating 1204 new jobs in Scotland.

 RBS Gogarburn, House G, Ground Floor, PO BOX 1000, Edinburgh, EH12 9BS

 0131 317 0031

 www.scottishedge.com

 @ScottishEDGE



Scottish Development International

Scottish Development International (SDI) delivers the internationalisation ambition of the Scottish Government, Scottish Enterprise and Highlands and Islands Enterprise, building Scotland's international reputation and raising its profile on the international stage.

SDI provides support to Scottish companies to increase international trade by accessing international markets, partners and opportunities to boost export sales.

With a key focus on attracting international investment, SDI also works to ensure Scotland has a competitive business environment, working closely with companies setting up in Scotland to ensure they are embedded and connected and have the information and support they need to develop supplier links to flourish and expand.

 5 Atlantic Quay, 150 Broomielaw, Glasgow, G2 8LU

 0300 013 2734

 www.sdi.co.uk

 @scotdevint



Scottish Enterprise

Scottish Enterprise is Scotland's economic development agency for the central belt, south and east of Scotland.

We work with a range of partners in the public and private sectors to deliver a significant, lasting effect on the Scottish economy. Our role is to help identify and exploit the best opportunities for economic growth.

We support ambitious Scottish companies to compete within the global marketplace and help build Scotland's globally competitive sectors.

We want to make Scotland a world-class entrepreneurial hub and maximise the number of high growth entrepreneurs scaling up from Scotland.

 Atrium Court, 50 Waterloo Street, Glasgow, G2 6HQ

 0300 013 3385

 www.scottish-enterprise.com





 @scotent



Scottish Institute for Enterprise

Since 2000, the Scottish Institute for Enterprise (SIE) has championed entrepreneurship with a Scotland-wide programme of activities to complement and support student enterprise and innovation in Universities and Colleges.

SIE plays a vital role in the entrepreneurial ecosystem, identifying and supporting ideas at an early stage and ensuring students receive the assistance and encouragement they need to continue to develop and thrive.

 Regent House, 113 West Regent Street, Glasgow, G2 2RU
 0141 535 3190
 www.sie.ac.uk
 @sie_




Social Enterprise Scotland

Social Enterprise Scotland is Scotland's national membership body and network for social enterprises. We exist to help social enterprises to thrive and do what they do best: business in a way that's great for the people of Scotland.

We work with social enterprises and other organisations looking to support, fund, work and collaborate with, or buy from social enterprises. We do this in a number of ways, including creating connections between social enterprise and other parts of the entrepreneurial ecosystem.

We also campaign and influence on policy matters and other issues that are important to social enterprise; share news, information, advice and insights to support and inspire our members; build connections within the social enterprise community and beyond; and raise the profile of social enterprises and their products and services to key audiences.

 Thorn House, 5 Rose Street, Edinburgh, EH2 2PR
 0131 243 2650
 www.socialenterprise.scot
 @SocEntScot






Scottish Manufacturing Advisory Service (SMAS)

The Scottish Manufacturing Advisory Service (SMAS) offered by Scottish Enterprise and Highlands and Islands Enterprise helps Scottish manufacturers, large and small, to grow sales, reduce costs, maximise efficiency and become more successful.

Our tailored manufacturing improvement support can help you develop new products, services or processes and/or improve existing ones.

Our wide ranging support for companies of all sizes includes dedicated advice on exporting, innovation, organisation and leadership development and manufacturing, as well as providing investment and grants.

 Atrium Court, 50 Waterloo Street, Glasgow, G2 6HQ
 www.scottish-enterprise.com/manufacturing
 @SMASConference



Sporting Chance Initiative

Sporting Chance Initiative is a non-profit organisation that creates and supports Scotland's next generation of sports entrepreneurs.

Its services are aimed at college or university students and recent graduates as well as anyone with an innovative idea in the sport, health & fitness and well-being sectors.

The team helps people develop new sports products, services and/or technologies through entrepreneurship competitions, an incubator programme and one-to-one mentoring.

Sporting Chance Initiative's incubator 'The Sport Hive' has international partnerships with similar organisations around the world allowing the team to pool resources and networks for the benefit of the start-ups they work with.

 Scion House, Stirling University Innovation Park, Stirling, FK9 4NF
 01786 458 005
 www.sportingchanceinitiative.co.uk
 @SCIScotland



Strathclyde Entrepreneurial Network, University of Strathclyde

Strathclyde Entrepreneurial Network (SEN) helps University of Strathclyde students, staff and alumni to realise their entrepreneurial potential.

With a team of enterprise advisors, commercial managers and programme staff, the next generation of inventors and entrepreneurs are supported to commercialise research and develop entrepreneurial skills. Over 100 high-growth opportunities are identified and supported annually – with SEN connecting them to organisations, alumni and industry partners that offer specialised support. High-growth businesses benefit from the Rising Stars programme, which provides access to dedicated account management and early-stage funding. The Enterprise Pathway programme provides office and collaboration space, and the Strathclyde Entrepreneurs Fund provides early-stage investment for ambitious businesses and entrepreneurs.



Strathclyde Enterprise Hub, Level 6 Graham Hills Building,
50 Richmond Street, Glasgow G1 1XP



0141 548 2775



[www.strath.ac.uk/whystrathclyde/
strathclydeentrepreneurialnetwork](http://www.strath.ac.uk/whystrathclyde/strathclydeentrepreneurialnetwork)



@SENStrathclyde



Young Enterprise Scotland

For over 25 years, Young Enterprise Scotland has been working with educators and young people to help enhance employability skills, cultivate new businesses and teach enterprise and entrepreneurship.

Young Enterprise Scotland's vision is for Scotland to be a place where all young people should be given the opportunity to have a rewarding future in work and life – no matter where they start their journey.

This will be achieved through their mission to inspire & equip all young people to learn, develop and reach their full potential through enterprise.

Each year, Young Enterprise Scotland's team of staff and volunteers work with around 15,000 students to support entrepreneurship.



Rouken Glen Park, Thornliebank, Glasgow, G46 7UG



0141 406 7722



www.yes.org.uk



@YE_Scotland





Entrepreneurial Scotland Annual Conference, Gleneagles
Photo credit: Robert Perry/Entrepreneurial Scotland

NETWORKING ORGANISATIONS

Networking Organisations are organisations with the core purpose of providing events and opportunities for entrepreneurs to meet face to face or virtually to make connections and build their networks.

A networking organisation will provide opportunities for entrepreneurs to meet to be inspired, learn, share knowledge, provide peer support, form business relationships and recognise, create or act upon business opportunities.

- Entrepreneurial Scotland
- The Entrepreneurship Club (E-Club)
- Girl Geek Scotland
- Glasgow Social Enterprise Network
- GlobalScot
- Launch.ed
- Metta Network
- Scottish Business Network
- Scottish Chambers of Commerce
- StartEDIN
- Startup Grind
- Strathclyde 100
- Vistage Scotland
- WeDO Scotland
- WEvolution

Entrepreneurial Scotland

Entrepreneurial Scotland is a member network and leadership development organisation providing opportunities for like-minded ambitious individuals to share experiences and develop their leadership skills. The team aims to inspire, develop and connect Scotland's current and future leaders to build the most entrepreneurial society in the world. The network helps its members thrive via tiered membership options:

- Emerging: for ambitious individuals with an entrepreneurial mindset who share an appetite for career and leadership development.
- Growing: for owners of early stage, growth companies and senior and director-level organisation leaders.
- Leading: for founders, owners and CEOs or MDs of leading and scale-up organisations.
- Business: for organisations looking for different skills and an emerging way to develop their top talent.

Members have access to a year-round programme of events delivered all around Scotland, mentoring support, global development opportunities through our Saltire and Scale-Up Programmes, unique job opportunities and access to a unique talent pipeline.



TIC building (624), 99 George Street, Glasgow, G1 1RD



www.entrepreneurialscotland.com/member-network



@EntrepScot



GlobalScot

GlobalScot is a worldwide network of entrepreneurial and inspirational business leaders who are experts in their field and keen to help Scottish companies expand and thrive in a competitive international market.

Whether it's identifying new business leads, securing local market information or accessing key contacts in major organisations, GlobalScot's network of experts and business leaders can help Scottish businesses develop their potential.

GlobalScots provide support to established Scottish companies with serious ambitions to grow and take a personal interest in helping shape Scotland's future economic prosperity.



Apex House, 99 Haymarket Terrace, Edinburgh, EH12 5HD



0131 313 4000



www.globalscot.com



Girl Geek Scotland

Girl Geek Scotland (GGS) has been developing world-class educational and networking experiences for women in Digital Technologies since 2008.

We see the engagement of women in technology as being critical to the competitiveness of this sector, and to the development of our economy. We have worked specifically in the area of "Creativity, Computing and Enterprise" since 2009, attracting global thought leaders to our events as panel guests.

GGS's events encourage the sharing of knowledge across a broad spectrum of interests within the digital technology sector. We hold a range of events including hack days, short courses, panel discussions and mentoring workshops.

Alongside our public events, we hold private round table discussions for partners and sponsors.



www.girlgeekscotland.com



@girlgeekscot



Metta Network

Metta means a benevolence toward all beings, without discrimination, that is free of selfish attachment. It is a strong, sincere wish for the happiness of all beings. It also means a close mental union or a shared wavelength.

The Metta Network is a community of amazing individuals who share this vision and who want to change the world through doing business for good.

Our community events, alumni events and programmes see us working with a diverse network of incredible humans around the world. We are all connected by a mission to make purpose driven entrepreneurship the principle force behind the transformation of the global economy.



40 Constitution Street, Edinburgh, EH6 6RS



<http://metta.network/network>



@mettanetwork



Scottish Business Network

Scottish Business Network (SBN) is an independent international organisation for Scottish entrepreneurs and business leaders. SBN was created to facilitate greater communication, connectivity and support within the Scottish business ecosystem.

Our aim is to create the largest network of Scottish business leaders in the world today and we would love you to be part of this.

In addition to hosting regular events to promote Scottish business, we proactively assist and support Scottish companies to secure new international opportunities.

Companies based in Scotland looking to grow their network in London should contact russell@sbn.scot for assistance.



020 3290 7635

www.sbn.scot

@sbns Scot

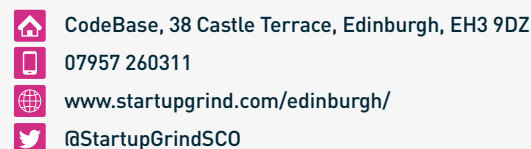


Startup Grind

Startup Grind connects early stage entrepreneurs with investors and the wider entrepreneurial support ecosystem.

Active in over 300 cities in 115 countries worldwide, Startup Grind is focused on educating, inspiring and connecting entrepreneurs with a “Make Friends not Contacts” ethos.

In Scotland, Startup Grind’s monthly networking events in Edinburgh and Glasgow are attended by like-minded entrepreneurs looking for local support and access to a far-reaching global network.



CodeBase, 38 Castle Terrace, Edinburgh, EH3 9DZ

07957 260311

www.startupgrind.com/edinburgh/

@StartupGrindSCO



Scottish Chambers of Commerce

As the umbrella organisation for 26 local Chambers, the Scottish Chambers of Commerce (SCC) collectively form the country’s most powerful business network, giving a voice to over 11,000 members at national and international level.

The SCC promotes and protects the interests of members, helping them rise to challenges, embrace opportunities and succeed in the marketplace.

Members are given access to a range of services, support and advice to help grow their business, including networking, business training and mentoring plus a range of specialist services, including legal, employment and healthcare.



Strathclyde Business School, 199 Cathedral Street, Glasgow G4 0QU

0141 444 7500

www.scottishchambers.org.uk

@ScotChambers



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Scotland Can Do

A big part of what makes Scotland special in our joined up approach to entrepreneurial support is Scotland Can Do. The Scotland Can Do Framework is a vision that was set out by the Scottish Government – an ambition for becoming a world leading entrepreneurial and innovative nation – a CAN DO place for business.

Scotland is unique as a nation in that the Can Do Framework is a vision that the organisations – both public and private sector – who offer support for entrepreneurs and growing businesses across Scotland have all signed up to. We are all working together in collaboration towards the same goal to provide the best, coordinated and amplified support that we can to the businesses starting up and scaling up from Scotland.

The Scotland Can Do ambition is focused on:

- Cultivating an increase in entrepreneurship and innovation in Scotland resulting in new businesses being formed and additional products and services being developed
- Supporting people from all walks of life with the ambition and skills to create, lead and grow successful businesses
- Harnessing the strength of an education system with entrepreneurship and innovation at its core, seizing the opportunities presented by Curriculum for Excellence, college reform and the world leading strength of our universities
- Commercialising Scotland's knowledge and intellectual capital, resulting in greatly increased collaboration between businesses and the academic sector
- Building Scotland's share of global markets as our business leaders grow in confidence and expand their horizons internationally

Scotland hosts an annual **Can Do Festival** that celebrates Scotland's progress and explores the best models to accelerate system change and deliver improved economic, environmental and social value.

The Festival is a programme of events and activities that celebrate Scotland as spearheading a transition into an economy where diversity, innovation and purpose deliver sustainable inclusive economic growth.

The focal point of the festival activity is a cluster of events taking place during April and May plus feeder events throughout the rest of the calendar year, all under the "Can Do" banner.

Key events include EIE, the Entrepreneurial Scotland Annual Conference, the Impact Summit, TEDx Glasgow and the Start Up Summit.

The Can Do Festival invites enterprising citizens, businesses and organisations from across the world to join with the Scottish entrepreneurial ecosystem, to share learning and best practice and make the vision of a new impactful economy a reality. Find out more at www.cando.scot.



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For information on how to have your organisation included in this Guide, email ecosystem@scotnet.co.uk.

